



Maia Financial and KKR to Launch Alternative Financing Facility to Unlock Growth Opportunities in Australia And New Zealand

November 13, 2018

Maia Financial is pleased to announce today the launch of an inaugural specialised asset finance fund as part of a strategic investment from KKR. The fund will provide companies and governments in both Australia and New Zealand access to a new, flexible source of alternative funding in an effort to fuel business growth in both countries.

The AUD\$100 million rolling fund employs a unique structure which will leverage new and existing assets such as plant, equipment, infrastructure and property, on or off clients' balance sheet as standalone security.

The fund will enable Maia Financial to provide clients with a new source of financing at a time when accessing capital in Australia and New Zealand has become increasingly difficult for corporations.

Daniel Blizzard, CEO at Maia Financial, said that the investment comes at an ideal time for the economy, reinvigorating the lending ecosystem and providing access to the capital that businesses need in order to unlock growth opportunities that will support further economic development.

"This is an opportunistic time to boost business growth and the broader economy, and that is exactly what this fund aims to do by helping businesses free up capital to take advantage of growth opportunities which would otherwise be unavailable. It's a true alternative for asset-backed financing. That is why we are excited to deliver this unique facility to the Australian and New Zealand markets, with the backing of KKR to further supplement our broader access to global capital pools in order to tailor flexible solutions for our clients," said Mr. Blizzard.

"We are excited to build on our existing relationship with Maia and further support them on their mission to provide financing to businesses and organizations that need it. We are proud of our collaboration, not just because of Maia's strong track record but also because of their unique and thoughtful approach to supporting businesses in Australia and New Zealand," said Brian Dillard, Head of KKR Asia Credit.

KKR is making the investment from the firm's corporate opportunities credit fund and other credit accounts.

Mr. Blizzard concluded by saying, "We look forward to growing our capabilities to support our clients both here and abroad by offering new sources of capital and choice when it comes to flexible funding."

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About Maia Financial

Maia Financial (www.maiafinancial.com.au) is a leading, independent structured finance house with more than 25 years' experience. Its unique funds management model and access to large pools of global capital provides Maia Financial the capability to own, fund and operate substantial amounts of assets on and off the balance sheet for government, public and private corporations. Maia Financial is part of Monash Private Capital Group and is backed by KKR and Highbridge Principal Strategies.

About KKR

KKR is a leading global investment firm that manages multiple alternative asset classes, including private equity, energy, infrastructure, real estate and credit, with strategic partners that manage hedge funds. KKR aims to generate attractive investment returns for its fund investors by following a patient and disciplined investment approach, employing world-class people, and driving growth and value creation with KKR portfolio companies. KKR invests its own capital alongside the capital it manages for fund investors and provides financing solutions and investment opportunities through its capital markets business. References to KKR's investments may include the activities of its sponsored funds. For additional information about KKR & Co. Inc. (NYSE: KKR), please visit KKR's website at www.kkr.com and on Twitter @KKR_Co.